



## **HISTORY**

In 2001, Ho Vinh Thinh founded an intellectual property law firm and built the firm ranking top ten firms in Vietnam. For ten years later, with strategy of forming a specially integrated corporate structure, where each business unit specializes in a sector of intellectual property law to provide clients with high quality, personalized, cost-effective intellectual property legal services on the basis of overall guarantee in cooperative combination of a tailed and experienced local team of intellectual property attorneys and scientific experts, ACTIP Corporation was created. ACTIP Corporation's launch is to mirror diversity of one of the leading intellectual property law firms on Indochina scale. ACTIP Corporation has one mission through offices in Vietnam, Laos, Cambodia and Myanmar - to protect, enforce, and advance our clients' intellectual property in service of their business goals.







### THE FIRM

☐ Full-Service Intellectual Property Law Firm

Headquartered in Hanoi, Vietnam, with offices in Phnom Penh, Cambodia, Vientiane, Laos, and Yangon, Myanmar, ACTIP Corporation is one of South East Asia's prominent Intellectual Property law firms. Serving clients since 2001, our professional staff of over 40 Patent and Trademark Attorneys, Patent Engineers, Technical Experts, Lawyers, Litigators, Investigators and support personnel provides clients with a rare blend of local accessibility and exceptional service, combined with global reach and legal expertise.

☐ Business Structure Delivers Solutions

ACTIP Corporation's three business units form a unique, integrated corporate structure. ACTIP Patent Limited specializes in Patent Law and Technology, ACTIP IP Limited focuses on Trademark Law, and the ACTIP Law Firm is dedicated to Intellectual Property litigation and enforcement services. Each ACTIP business unit delivers a winning combination of intellectual property protection solutions, and cutting-edge technical and legal experience at the best price/performance ratio.

## **DIVERSITY**

☐ Reliable, Personal Service

ACTIP Corporation is proud of the quality of intellectual property legal services we provide. We have a high success rate concerning office action responses in the many South East Asian jurisdictions where we represent clients. This is accomplished by our personalized approach to client needs and business goals. Every response to office action is reviewed by experienced, top-ranked Patent and Trademark attorneys to develop the best solution for each client's case. Each client is presented with an easy to understand and review synopsis of our response to every office action. We often arrange face-to-face meetings and high-level discussions with important government officials in Patent and Trademark Registry offices to facilitate the understanding of our client's business.

☐ One-Stop-Package Price

ACTIP Corporation is recognized by clients for one of the main differences from other agents and law firms that we offer a very competitive package price for each filing work that covers all official fees, attorney fees and all related disbursements from filing until the finish of work. In litigation case, ACTIP Corporation always strive to fix One-Stop-Package Price in minimum range of prices. This price policy does guarantee that there have never been any hidden costs billed to our clients in any case.

☐ Diversity Expertise

Patent advice is another area where we deliver client value. ACTIP attorneys and technical experts routinely act as your "inventor's technical assistant" to remove all mistakes and errors from the invention documents we handle in sectors including semi-conductor, mechanical engineering, physics, metallurgy, computers, chemical engineering, materials science, chemistry, pharmaceuticals, biochemistry and biotechnology. Our expert technical teams are recognized for their depth of cutting-edge knowledge and practical experience in the fields of mechanical engineering, biochemistry and biotechnology. ACTIP Corporation is one of the few professional Patent Agents in our jurisdictions skilled in re-drafting figures, specifications, claims, and abstract of inventions. Reliability, personal attention, and excellent technical support are our top priorities.





## **GUARANTEE**

Our Pledge To You

ACTIP Corporation is the only Intellectual Property law firm to offer its clients an unprecedented guarantee of satisfaction with its Intellectual Property legal services. We guarantee clients of ACTIP Corporation each Trademark application filed will be free from mistakes or irregularities concerning the description of goods, checklist of application, and on inherent registrability of mark as well. Trademark office actions due to defects in the associated application prepared by ACTIP Corporation are likewise covered under this quarantee.

All Patent applications filed by ACTIP Corporation are guaranteed to be free from error in the description of invention, drawings, and claims. In the event any defects, mistakes, and/or irregularities are found in our legal work, ACTIP Corporation will revise and correct at our expense. We can proudly make this promise because of the confidence we have in our Patent and Trademark attorneys' skills, experience, judgment as well as their commitment to delivering high quality, client-focused service.

### **EXPERIENCE & PEOPLE**

Regional Experience in Patent and Trademark Law

In the past ten years our Patent and Trademark attorneys have handled more than 2000 Patent applications for both national applications and PCT applications, 1500 design applications, over 10,000 trademark applications, and approximately 10,000 trademark searches. Our experience AND success in the field of Intellectual Property law is without parallel in Vietnam, Cambodia, Laos, and Myanmar.

With our focused technical and regional experience, ACTIP attorneys are fully engaged in all phases of the patent process; from early-stage conceptual development and experimentation, to completion, filing, and prosecuting applications in both national and international phases, to drafting specifications, drawings and claims, including providing technical advice and analysis as well as, prosecuting and writing opinions against any office action for patent application. At ACTIPCorporation we have the capacity and power to help our clients achieve their patent objectives in South East Asia.

Our Attorneys and Technical Experts

At ACTIP Patent Limited and ACTIP IP Limited, our experienced team of attorneys and scientific experts enable us to knowledgeably analyze both technical and legal issues. All of our client teams include veteran attorneys who specialize in patents, trademarks and litigation. We work hard to present the best case on behalf of our clients.

Most of our attorneys have worked professionally at multi-national corporations, and have advanced degrees in the same industries they represent our clients. Many ACTIP lawyers have extensive experience and ever worked as supervisory Examiners at the Vietnamese National Patent & Trademark Office.

We understand the core value of ACTIP Corporation's business is our people and their experience. Everyone at ACTIP Corporation is therefore required to learn the details of each client's technology, culture, strategy, and business goals. Many of ACTIP's expert technical staff holds doctorates in mechanical engineering, biotechnology, biochemistry, chemistry, electronics, telecommunications, information technology, computer and software science.







### PATENT LAW

#### Our Value

ACTIP Corporation offers comprehensive patent and legal representation. With personnel and offices in Vietnam, Laos, Cambodia, and Myanmar, we offer Patent Teams of attorneys, engineers and technical experts in a diverse array of technological disciplines, including Semi-Conductor, Mechanical Engineering, Physics, Metallurgy, Computers, Chemical Engineering, Materials Science, Chemistry, Pharmaceuticals, Biochemistry, and Biotechnology.

ACTIP Patent Limited is proud of being the first Intellectual Property Law firm in Vietnam specializing in technology and patent law. Our goal is to provide all our clients superior legal and technological expertise as well as local presence. Let us show you how we can deliver a wide range of academic, legal, technological and practical expertise on time and on budget.

### ☐ Patent Expertise

At ACTIP Patent Limited we have experience in a variety of technologies including:

- automobile & motorcycle industry, including brake system, engine devices, engine controls, automatic transmission, fuel-filling device and air cleaner
- telecommunication devices, including mobile communication system, networks and wireless systems, optical fiber processing apparatuses
- · mobile communication methods
- mechanical devices, including hydraulics and film coating transfer tools
- agricultural devices
- air-conditioning systems
- material industry, including polymer composition, resin, plastic, fibers, silica, and incombustible building materials
- construction equipment
- electrical power generating equipment, energy saving devices, electric cookers, solar energy conversion to electrical and/or heat energy, and bipolar discharge-dissipation lightning air-terminals
- computer hardware and software
- pharmaceuticals including drugs, topical medicines, probiotics, genetic engineering proteins, pharmaceutical compositions, Chinese traditional medicines and bio-pesticides
- biochemistry
- · medical devices
- business transaction processes, including lottery and sales systems, financial transaction platforms, and real estate transaction systems
- waste/water, pollution treatment
- telescopes
- textiles industry

#### ☐ Patent Services

Our expert Patent Practice Teams regularly provide the following services in Vietnam, Laos, Cambodia, and Myanmar:

- · conduct patentability searches and studies
- conduct validity and infringement searches and studies
- draft the full range of chemical, biochemistry and mechanical patent applications
- · file and prosecute patent applications
- handle expedited and accelerated patent prosecution
- provide advice and analysis regarding Office Actions from the Patent Office
- draft opinions, amendments, petitions and appeals to the Patent Office
- · re-draft drawings and claims in-house
- arrange personal interviews with Patent Examiners
- · license the patent agreement
- negotiate and draft patent and technology license agreements
- · monitor and manage patent annuities and portfolios
- enforce patents







### TRADEMARK LAW

### ☐ Trademark Expertise

ACTIP Corporation's experienced trademark attorneys and former trademark examiners have specific knowledge of the trademark laws and legal systems of Vietnam, Laos, Cambodia, and Myanmar. Our intelligent and innovative approach to comprehensive trademark services in these countries includes strategic client counseling, prosecution work, complex litigation and alternative dispute resolution. We are acknowledged as a top professional trademark firm in these jurisdictions.

### ☐ Trademark Services

ACTIP IP trademark services available to clients through our offices in Vietnam, Laos, Cambodia, and Myanmar include:

- trademark clearance searches and opinions
- preparation and prosecution of trademark applications
- drafting, filing and prosecuting responses and appeals to Trademark Office
- trademark oppositions and cancellations before the National Trademark Registry
- · trademark trial and litigation in Court
- · maintenance and renewal of trademarks
- trademark portfolio audits and strategic counseling
- trademark analysis for mergers & acquisitions
- trademark due diligence
- · counseling and licensing trademark agreements
- · trademark investigations to fight infringement
- anti-counterfeiting investigations and related litigation
- enforcement and protection of trademark rights through negotiation
- · conflict resolution and mediation
- registration of trademarks with Customs Authorities
- trademark watch services
- unfair competition, dilution, privacy rights and copyright protection counseling

#### ☐ Professional Trademark Search

As the only Trademark Law Firm in Vietnam, Laos, Cambodia, and Myanmar with a client guarantee of satisfaction, ACTIP IP Limited's reputation is built on the reliability of our trademark search process. All of our clients receive a full similarity trademark search, not a simple one page search result.

Qualified trademark examiners, working at Vietnam's National Trademark Office, conduct a search to find all possible prior similar trademarks to the proposed mark recorded in the latest national Trademark Registry database. This exhaustive search checks for and examines all existing marks including word marks, device marks and composite marks in all aspects of visual, variant spellings, phonetic and audio equivalents, and conceptual similarity to the client's proposed mark. Each client's comprehensive trademark search report is then scrutinized and evaluated by two highly skilled ACTIP IP Limited senior trademark attorneys, always in conjunction with a qualified trademark examiner.

This process permits us to render our clients a reliable analysis and professional opinion on the risk involved with adopting a trademark. With over one thousand trademark searches performed every year, ACTIP delivers client value as a top-tier trademark law firm in Vietnam, Laos, Cambodia, and Myanmar.





## LITIGATION

### ☐ Specific, Cost-Effective Solutions

Unlike some firms specialized in general law and others in intellectual property alone, litigation Teams at ACTIP Corporation are effectively supported and assisted by ACTIP's array of in-house specialists in general law and intellectual property law as well as technical experts in the field. This sets us apart from typical general law practice and intellectual property law firms. No other law firm offers the combination of these skills and personnel to effectively protect our client's intellectual property rights and to defend clients against assertions of intellectual property rights by others.

In matters of litigation, the best counsel and representation a client can receive are specific, effective solutions to achieve their commercial aims. At ACTIP Corporation, we are acutely aware of the burden and expense of litigation proceedings, and resort to litigation only when amicable negotiation and/or cease-and desist measures are ignored. Once engaged in litigation, our experienced patent and trademark attorneys produce cost-effective solutions to protect our client's intellectual property rights and business activities.

### ☐ Litigation Support Services

We represent clients before government authorities and the Patent & Trademark Office in all phases of litigation, from complex enforcement and appeals, to trademark and patent disputes. ACTIP's services include:

- preparing and prosecuting appeals, opposition, and cancellations proceedings in Court and at the Patent & Trademark Office
- providing opinions on infringement, validity, enforceability and damages
- counseling on litigation and settlement strategy
- · conducting extensive pre-litigation research
- conducting preliminary and comprehensive investi-
- conducting and participating in settlement negotia-
- drafting and sending cease-and-desist letters
- providing a mass-media warning against the infringement
- obtaining Court injunctions and Customs directives to block counterfeit goods
- assisting with administrative actions to seize counterfeit goods
- · conducting intellectual property litigation in civil and criminal proceedings

### ☐ Litigation Strategies

ACTIP Corporation's approach to Intellectual Property litigation is designed to satisfy our client's business objectives and goals by using the following strategies:

### Pre-Litigation Strategy

The realities of trial litigation can be time consuming and discouraging. Our pre-litigation strategy begins by listening carefully to the client's business objective and analyzing the client's litigation options and risk. Before litigation ACTIP clients are provided a comprehensive report on all litigation strategies available in order to have a strategic litigation overview as well as detailed knowledge of how each litigation option may affect their business goals.

### Soft Alternatives

ACTIP Litigation Teams litigate through the Court only when alternatives, such as mediation, arbitration, negotiation, and licensing have been proposed and rejected. We actively seek creative "soft alternatives" to avoid litigation. Our cost-effective pursuit of case effective alternatives before trial, appeal or a raid is always designed to meet our dient's business goals.

#### Active Resolution

When courtroom litigation or an administrative raid is unavoidable, ACTIP's entire Litigation Team is available to our clients. All of our considerable resources in experience, association, reputation, legal and technical expertise are brought to bear. Even as ACTIP attorneys are litigating in the court room, we are always amenable to negotiation to settle the dispute in a manner favorable to our client. Our client's business goals are the number one priority of our Litigation Teams. We are constantly in contact with the Court, Customs, administrative authorities and the defendant to resolve disputes. In this way we limit the possibility of surprises arising from litigation. ACTIP Corporation guarantees our clients no surprises on the way to satisfying their business goals.





## PRO BONO

☐ Community Involvement

At ACTIP Corporation, each attorney or staff thereof understands that they are living and working in and by facilities of the society and getting many interests thereof each day. Therefore, throughout ACTIP Corporation's history, our attorneys have dedicated themselves to improving the communities we serve by providing pro bono legal counsel. Our attorneys and staff are encouraged to volunteer their time, talents and resources to support activities which will improve peoples' living conditions and deliver access to Justice.

ACTIP Corporation's Pro Bono Committee, chaired by CEO, Mr. Ho Vinh Thinh, has a long standing commitment of providing pro bono legal counsel to individuals and public organizations, as well as charitable and non-profit groups in need. Some of the people and organizations we help with our pro bono legal services and financial support include children with disabilities, juvenile delinquents, low-income individuals, and small businesses.

## **KNOWLEDGE TRANSFER**

☐ Support for Invention and Innovation

Founded to support invention and innovation, ACTIP Corporation has cultivated strong relationships with Research & Development Centers (R&D) and Technical Institutes at all the leading technical universities in Vietnam. ACTIP attorneys actively support these national educational organizations by teaching Intellectual Property law and co-sponsoring Intellectual Property events for university faculty and students who are involved in R&D. ACTIP attorneys lend their experience on a wide range of patent law and intellectual property issues, i.e. patent search, patent transactions, due diligence, Freedom-To-Operate (FTO) search, portfolio management, opinions, and counseling.

Through our knowledge transfer outreach at the R&D level, we work directly with academics and inventors to offer advice and suggestions regarding the preparation of a patent's technical specifications. ACTIP patent attorneys are also instrumental in creating patent technology maps to help university R&D centers appraise new technology, consult on early-stage patent development, prepare legal documentation, file strong patent applications, and advise on patent litigation issues.

☐ Training on IP Programs

Not only do we have IP programs for local technical universities, but have we designed and provided many diverse intellectual property law programs to trainee lawyers into the classroom. We also provide the advanced intellectual property law in litigation and enforcement against the counterfeit goods for concerned competent authorities in helping these organs enhancing their knowledge in the field of fighting against the counterfeit goods.

☐ Contributing Counsel on IP Legislation

ACTIP Corporation contributes to the nation's current Intellectual Property legislation by offering cutting-edge legal and technological expertise towards the creation of practical Intellectual Property guidelines. With our experience in Intellectual Property litigation and enforcement, our attorneys and litigators help Vietnamese authorities in their fight against counterfeit goods. In this way ACTIP's attorneys and professional staff build and maintain their comprehensive understanding of Vietnam's current Intellectual Property rights and protections.







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